



STATE OF VERMONT
JOINT FISCAL OFFICE

MEMORANDUM

To: Joint Fiscal Committee members
From: Daniel Dickerson, Fiscal Analyst *DWD*
Date: December 2, 2019
Subject: Grant Request – JFO #2982

Enclosed please find one (1) item, which the Joint Fiscal Office has received from the Administration.

JFO #2982 – \$454,392 from the U.S. Dept. of Agriculture (USDA) to the VT Agency of Agriculture, Food and Markets. This funding will be used to develop and support innovation in the dairy industry. Innovation efforts will include marketing and market development, food safety trainings, studying the market for sheep and goat milk, as well as studying conversion to grass-based production. USDA requires that at least 50% of the grant funding be passed on to farmers and processors as sub-grants, and Vermont will be providing sub-grants and assistance to entities throughout New England and eastern New York. The remainder of grant funds will cover the cost of staff time. The grant funds will be used over three fiscal years, with sub-grants being made in years 2 and 3.

[JFO received 11/26/19]

Please review the enclosed materials and notify the Joint Fiscal Office (Daniel Dickerson at (802) 828-2472; ddickerson@leg.state.vt.us) if you have questions or would like an item held for legislative review. Unless we hear from you to the contrary by December 16, 2019 we will assume that you agree to consider as final the Governor's acceptance of these requests.



JFO 2982

State of Vermont
Department of Finance & Management
109 State Street, Pavilion Building
Montpelier, VT 05620-0401

[phone] 802-828-2376
[fax] 802-828-2428

RECEIVED
Agency of Administration
NOV 26 2019
JOINT FISCAL OFFICE

**STATE OF VERMONT
FINANCE & MANAGEMENT GRANT REVIEW FORM**

Grant Summary: This is a USDA-AMS grant provide funding to develop and support innovation in the dairy sector, primarily through marketing, market development and trainings. At least 50% of these funds will be passed through as grants to dairy farms or coops.

Date: 11/22/2019

Department: Agency of Agriculture, Food and Markets

Legal Title of Grant: Dairy Business Innovation Initiative

Federal Catalog #: CDFA 10.176

Grant/Donor Name and Address: USDA-AMS 1400 Independence Ave, SW Room 4543-S Stop 0264
Washington, DC 20250-0264

Grant Period: From: 9/30/2019 To: 9/29/2022

Grant/Donation: 454,392

| | SFY 1 | SFY 2 | SFY 3 | Total | Comments |
|----------------------|-----------|-----------|-----------|-----------|----------|
| Grant Amount: | \$106,286 | \$174,951 | \$173,155 | \$454,392 | |

| Position Information: | # Positions | Explanation/Comments |
|-----------------------|-------------|----------------------|
| | 0 | |

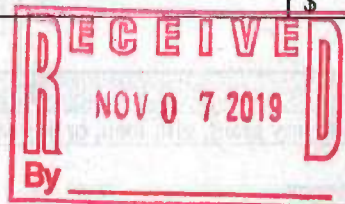
Additional Comments:

| | | |
|------------------------------------|-----------|-----------|
| Department of Finance & Management | <i>AK</i> | (Initial) |
| Secretary of Administration | <i>BJ</i> | (Initial) |
| Sent To Joint Fiscal Office | 12/2/19 | Date |



STATE OF VERMONT REQUEST FOR GRANT (*) ACCEPTANCE (Form AA-1)

| BASIC GRANT INFORMATION | | | | |
|--|---------------------------------------|------------------|------------------|-----------------|
| 1. Agency: | Agency of Agriculture, Food & Markets | | | |
| 2. Department: | | | | |
| 3. Program: | Dairy Business Innovation Initiative | | | |
| 4. Legal Title of Grant: | Dairy Business Innovation Initiative | | | |
| 5. Federal Catalog #: | CDFA 10.176 | | | |
| 6. Grant/Donor Name and Address: | | | | |
| USDA - AMS 1400 Independence Ave, SW Room 4543-S Stop 0264 Washington, DC 20250-0264 | | | | |
| 7. Grant Period: | From: | 9/30/2019 | To: | 9/29/2022 |
| 8. Purpose of Grant: | | | | |
| Vermont has been selected as one of three national dairy innovation initiatives and will be serving Vermont, New England, and eastern New York dairy farmers. The purpose of the funding is to develop and support innovation in the dairy sector, including marketing, market development, food safety trainings, understanding the market for sheep and goat milk, and conversion to grass-based production systems. In every grant round, at least 50% must be distributed as grants to dairy farmers or cooperatively owned processors to support the work in the topics outlined above. | | | | |
| 9. Impact on existing program if grant is not Accepted: | | | | |
| If this grant funding is not accepted, AAFM will not be able to increase its ability to provide marketing, technical, and promotional assistance to Vermont and New England's dairy industry, the largest sector of Vermont's agricultural economy. | | | | |
| 10. BUDGET INFORMATION | | | | |
| | SFY 1 | SFY 2 | SFY 3 | Comments |
| Expenditures: | FY 20 | FY 21 | FY 22 | |
| Personal Services | \$90,856 | \$46,948 | \$46,948 | |
| Operating Expenses | \$15,430 | \$12,562 | \$12,582 | |
| Grants | \$ | \$115,441 | \$113,625 | |
| Total | \$106,286 | \$174,951 | \$173,155 | |
| Revenues: | | | | |
| State Funds: | \$ | \$ | \$ | |
| Cash | \$ | \$ | \$ | |
| In-Kind | \$ | \$ | \$ | |
| Federal Funds: | \$ | \$ | \$ | |
| (Direct Costs) | \$95,066 | \$163,500 | \$161,702 | |
| (Statewide Indirect) | \$ | \$ | \$ | |
| (Departmental Indirect) | \$11,220 | \$11,451 | \$11,453 | |
| Other Funds: | \$ | \$ | \$ | |
| Grant (source) | \$ | \$ | \$ | |
| Total | \$106,286 | \$174,951 | \$173,155 | |
| Appropriation No: | 2200030000 | Amount: | \$106,286 | |
| | | | \$ | |
| | | | \$ | |



STATE OF VERMONT REQUEST FOR GRANT (*) ACCEPTANCE (Form AA-1)

department, commission, board, or other part of state government (see 32 V.S.A. §5).



NOTICE OF AWARD

United States
Department of
Agriculture

September 17, 2019

Agricultural
Marketing
Services

ATTN: Laura Ginsburg, Agriculture Development Section Chief
MONTPELIER, VT

Dairy Business
Innovation
Initiatives

SUBJECT: Agricultural Marketing Service (AMS) Notice of Award (NOA) for
Agreement No. AM190100XXXXG081

1400
Independence
Ave, SW
Room 4543-S
Stop 0264
Washington, DC
20250-0264

CFDA#: 10.176

Project Director: Laura Ginsburg

Project Title: Dairy Business Innovation Initiatives

Period of Performance: September 30, 2019-September 29, 2022

AMS Award Amount: \$454,392.00

Matching Funds Amount: \$0.00

Dear Laura Ginsburg:

The Agricultural Marketing Service (AMS) hereby awards a grant to AGRICULTURE FOOD & MARKETS VERMONTAGENCY OF in support of the above referenced program. This Award is pursuant to (CFDA# 10.176, Dairy Business Innovation Initiatives) and is subject to:

1. Your organization's application package, including the SF-424, SF-424B, Application/Project Narrative, Budget Summary/Narrative, other supporting letters and documents, as applicable, match verification, as applicable, AD-3030, Representations Regarding Felony Conviction and Tax Delinquent Status for Corporate Applicants, as applicable, and AD-3031, Assurance Regarding Felony Conviction or Tax Delinquent Status for Corporate Applicants, as applicable.
2. Agricultural Marketing Service Grants Division General Award Terms and Conditions (<https://www.ams.usda.gov/sites/default/files/media/FY2019GDTermsandConditions.pdf>)

Acceptance of this award requires an authorized AGRICULTURE FOOD & MARKETS VERMONTAGENCY OF representative to sign and date the Grant Award and submit to Kristin Abernathy at Kristin.Abernathy@ams.usda.gov.

If you have any questions about this NOA, please contact the Federal Agency Project Manager listed in Box 13 of the attached Grant Agreement.



Sincerely,
Karla Whalen
USDA, Agricultural Marketing Service

Paperwork Burden Statement

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB Control Number. The valid OMB control number for this information collection is 0581-0240. Public reporting burden for this collection of information is estimated to average 2 hours per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project 0581-0240, Washington, DC 20503.

In accordance with Federal civil rights law and U.S. Department of Agriculture(USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at http://www.ascr.usda.gov/complaint_filing_cust.html and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by:

- 1) mail: U.S. Department of Agriculture Office of the Assistant Secretary for Civil Rights 1400 Independence Avenue, SW Washington, D.C. 20250-9410;*
- 2) fax: (202) 690-7442; or 3) email: program.intake@usda.gov. USDA is an equal opportunity provider, employer, and lender.*

Budget Details Table

| | Funds Requested | Matching Funds | Gross Total By Line |
|--------------------------|-----------------|----------------|---------------------|
| Personnel | 0.00 | 0.00 | 0.00 |
| Supplies | 0.00 | 0.00 | 0.00 |
| Fringe Benefits | 0.00 | 0.00 | 0.00 |
| Equipment | 0.00 | 0.00 | 0.00 |
| Contractual | 0.00 | 0.00 | 0.00 |
| Other | 454,392.00 | 0.00 | 454,392.00 |
| Total Direct Cost | 454,392.00 | 0.00 | 454,392.00 |
| Cooperator Indirect Cost | 0.00 | 0.00 | 0.00 |
| Gross Total | 454,392.00 | 0.00 | 454,392.00 |